agreements and is proprietary to the extent provided in the billing agreements and applicable law. 3 Defendants admit the allegations in paragraph 51. 4 47. 5 Defendants deny the allegations in paragraph 52. 6 7 Defendants deny the allegations in paragraphs 53 8 49. and 54, and deny that the plaintiffs were injured or damaged in any sum, or at all. 11 12 SECOND CLAIM FOR RELIEF 13 14 Answering paragraph 55, Defendants reallege their 50. 15 answers to paragraphs 1-54. 16 17 Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations in 18 paragraph 56, and on that basis, deny those allegations. 19 20 21 Defendants deny the allegations in paragraph 57. 52. 22 23 Defendants deny the allegations in paragraphs 58 53. and 59, and deny that the plaintiffs were injured or damaged in 25 any sum, or at all. 26 27 28 12. Joint Answer of Pacific

THIRD	CLAIM	FOR	RELI	EF
-------	-------	-----	------	----

_
٠,
_

and 63.

54. Answering paragraph 60, Defendants reallege their answers to paragraphs 1-59.

55. Defendants admit the allegations in paragraph 61.

56. Defendants deny the allegations in paragraphs 62

57. Defendants deny the allegations in paragraph 64, and deny that the plaintiffs were injured or damaged in any sum, or at all.

## FOURTH CLAIM FOR RELIEF

58. Answering paragraph 65, Defendants reallege their answers to paragraphs 1-64.

59. Defendants deny the allegations in paragraphs 66 and 67.

60. Defendants deny the allegations in paragraphs 68 through 70, and deny that the plaintiffs and the public were injured or damaged in any sum, or at all.

13. Joint Answer of Pacific to ATT/MCI Complaint

FIFTH CLAI	M FOR	RELIEF
------------	-------	--------

61. Answering paragraph 71, Defendants reallege their answers to paragraphs 1-70.

62. Defendants deny the allegations in paragraphs 72 through 75.

63. Defendants deny the allegations in paragraphs 76 and 77, and deny that the plaintiffs and the public were injured or damaged in any sum, or at all.

## SIXTH CLAIM FOR RELIEF

- 64. Answering paragraph 78, Defendants reallege their answers to paragraphs 1-77.
- 65. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 79, and on that basis, deny those allegations.
- 66. Defendants are without knowledge or information sufficient to form a belief as to the truth of the allegations in paragraph 80, and on that basis, deny those allegations, except Defendants admit that the information received by Pacific Bell from the plaintiffs is subject to use restrictions as enunciated in the billing agreements.
  - 14. Joint Answer of Pacific to ATT/MCI Complaint

l l	
1	67. Defendants are without knowledge or information
2	sufficient to form a belief as to the truth of the allegations in
3	paragraph 81, and on that basis, deny those allegations.
4	
5	68. Defendants are without knowledge or information
6	sufficient to form a belief as to the truth of the allegations in
7	paragraph 82, and on that basis, deny those allegations, except
8	Defendants admit that the information received by Pacific Bell
9	from the plaintiffs is subject to use restrictions as enunciated
10	in the billing agreements.
11	
12	69. Defendants deny the allegations in paragraphs 83
13	and 84.
14	
15	70. Defendants deny the allegations in paragraphs 85
16	and 86, and deny that the plaintiffs were injured or damaged in
17	any sum, or at all.
18	
19	SEVENTH CLAIM FOR RELIEF
20	
21	71. Answering paragraph 87, Defendants reallege their
22	answers to paragraphs 1-86.
23	
24	72. Defendants admit the allegations in paragraphs 88
25	and 89.
26	
27	
28	15. Joint Answer of Pacific
- [	to ATT/MCI Complaint

1	73. Defendants deny the allegations in paragraphs 90
2	and 91.
3	
4	74. Defendants deny the allegations in paragraph 92,
5	and deny that the plaintiffs were injured or damaged in any sum,
6	or at all.
7	
8	EIGHTH CLAIM FOR RELIEF
9	
-0	75. Answering paragraph 93, Defendants reallege their
.1	answers to paragraphs 1-92.
.2	
.3	76. Defendants deny the allegations in paragraph 94.
.4	
.5	AFFIRMATIVE DEFENSES OF DEFENDANT PACIFIC
16	
17	1. As a First Affirmative Defense to each claim in
L8	the plaintiffs' Complaint, Defendants allege that the Complaint
L9	fails to state any claim upon which relief can be granted.
20	
21	2. As a Second Affirmative Defense to each claim in
22	the plaintiffs' Complaint, Defendants allege that each of them
23	fulfilled any and all obligations imposed upon them by 47 U.S.C.
24	Section 222 and all related Sections.
25	
26	3. As a Third Affirmative Defense to each claim in the
27	plaintiffs' Complaint, Defendants allege that each of them
28	16. Joint Answer of Pacific
	to ATT/MCI Complaint 0136619.01
•	il entre de la constant de la consta

1 performed all obligations on their part to be performed except those obligations they were excused from performing, and that by reason thereof, the plaintiffs are barred from any recovery from Defendants.

5

6

As a Fourth Affirmative Defense to each claim in the plaintiffs' Complaint, Defendants allege that they did not improperly disclose proprietary information received or obtained from or belonging to the plaintiffs.

10

11

12

As a Fifth Affirmative Defense to the Second and Third claims in the plaintiffs' Complaint, Defendants allege that no privity of contract exists between the plaintiffs and Defendants Pacific Telesis Group, Pacific Bell Extras or Pacific

Eighth claims in the plaintiffs' Complaint, Defendants allege

in the plaintiffs' Complaint, Defendants allege that the

plaintiffs are without standing to sue these Defendants.

that the claims are barred by the doctrine of federal preemption.

As a Fifth Affirmative Defense to the Fifth through

As a Fifth Affirmative Defense to the First claim

16

Bell Communications.

7.

15

17

18

21

22

23

24

25

26

27

2

4

3

5

6 7

8 9

10

11

12

13

14

15

16

17

18

19

20

21 22

23

24

25 26

27

28

AT&T COMMUNICATIONS OF CALIFORNIA, INC., ET AL. V. PACIFIC Re: BELL, PACIFIC TELESIS GROUP, ET AL. United States District Court, Northern District of California, Action No.: C-96-1691 SBA

I, JENNIFER S. NEWMAN, declare that:

I am over the age of eighteen years, not a party to the within action, and employed in the City and County of San Francisco, California. My business address is Pacific Telesis Legal Group, 140 New Montgomery Street, Room 1021, San Francisco, California 94105.

I am readily familiar with our practice for collection and processing of correspondence and documents for mailing. that practice, in the ordinary course of business, correspondence and documents are deposited, postage fully prepaid, with the United States Postal Service on the same day they are collected and processed.

On the date specified below, I served the foregoing JOINT ANSWER OF DEFENDANTS PACIFIC BELL, PACIFIC TELESIS GROUP, PACIFIC BELL EXTRAS AND PACIFIC BELL COMMUNICATIONS TO COMPLAINT OF AT&T COMMUNICATIONS AND MCI TELECOMMUNICATIONS on the person(s) listed below by placing a true copy thereof enclosed in a sealed envelope with postage thereon fully prepaid, in the United States mail at San Francisco, California, in accordance with our ordinary practices, addressed as follows:

> 19. Joint Answer of Pacific to ATT/MCI Complaint

McCUTCHEN, DOYLE, BROWN & ENERSEN, LLP 1 TERRY J. HOULIHAN 2 REBECCA A LENABURG STEPHANIE SIMONDS LAMARRE 3 HARVEY J. ANDERSON LAURA MAZZARELLA 4 Three Embarcadero Center San Francisco, CA 94111-4066 5 LEBOEUF, LAMB, GREENE & MACRAE, L.L.P. 6 R. SCOTT PUDDY THOMAS E. McDONALD 7 One Embarcadero Center, 4th Floor San Francisco, CA 94111 8 GEORGE S. DUESDIEKER 9 DARREN S. WEINGARD SPRINT LAW DEPARTMENT 10 1850 Gateway Drive, 4th Floor San Mateo, CA 94404-2467 11 12 I declare under penalty of perjury under the laws of the 13 United States of America that the foregoing is true and correct. 14 DATED: May 28, 1996 15 16 17 18 19 20 21 22 23 24 25 26 27 28

20. Joint Answer of Pacific to ATT/MCI Complaint

1 PACIFIC TELESIS LEGAL GROUP BOBBY- C. LAWYER (115017) WALID S. ABDUL-RAHIM (141940) 140 New Montgomery Street, 10th Floor San Francisco, California 94105 Telephone: (415) 542-2182 (& -2551) Facsimile: (415) 882-4458 Attorneys for Defendants PACIFIC BELL, PACIFIC TELESIS GROUP, PACIFIC BELL EXTRAS, and PACIFIC BELL COMMUNICATIONS 8 UNITED STATES DISTRICT COURT 9 NORTHERN DISTRICT OF CALIFORNIA - OAKLAND DIVISION 10 AT&T COMMUNICATIONS OF 11 CONSOLIDATED ACTION CALIFORNIA, et al., 12 No. C 96-1691 SBA Plaintiffs, 13 DEFENDANTS' MEMORANDUM OF POINTS vs. AND AUTHORITIES IN OPPOSITION TO 14 PLAINTIFFS' APPLICATION FOR PACIFIC BELL, et al., PRELIMINARY INJUNCTION 15 Defendants. DATE: JULY 2, 1996 16 TIME: 2:00 PM 17 PLACE: COURTROOM 3 18 [HON. SAUNDRA BROWN ARMSTRONG 19 20 21 22 23 24 25 26 27 28

0137785.01

# TABLE OF CONTENTS

	н
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	

3				Page
4	I.	INTRO	DUCTION AND SUMMARY	. 1
5	II.	FACTS	S PERTAINING TO PRELIMINARY INJUNCTION MOTION	. 4
6		A.	PRE-COMPLAINT FACTS	. 4
7		В.	POST-COMPLAINT PROCEDURAL HISTORY	. 6
8	III.		EGAL STANDARD FOR PRELIMINARY INJUNCTION DICATIONS	. 7
9	IV.	ARGUM	MENT	. 7
10		Α.	PLAINTIFFS' WILL FAIL ON THE MERITS BECAUSE ALL OF THEIR CLAIMS AND ARGUMENTS FOR A PRELIMINARY	
11			INJUNCTION ARE PREMISED ON THEIR UNWARRANTED AND UNDISCUSSED ASSUMPTION THAT THEY OWN AND HAVE THE	
12			LEGAL RIGHT TO CONTROL THE CUSTOMER BILLING INFORMATION IN ISSUE	. 7
13		В.	PLAINTIFFS WILL FAIL ON THE MERITS	•
14		٥.	BECAUSE THE 1996 TELECOMMUNICATIONS ACT EXPRESSLY MAKES BILLING INFORMATION IN TELEPHONE	
15			CUSTOMER BILLS PROPRIETARY TO THE END-USER TELEPHONE CUSTOMERS	8
16		C.	THE PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE THE	i L
17			BILLING AND COLLECTION AGREEMENTS DO NOT PROHIBIT OR EVEN ADDRESS USE OF THE TBR/LUMP SUM AMOUNTS .	. 11
18		D.	THE PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE THE	Y ARE
19			CLAIMING TO OWN SOMETHING WHICH THEY DO NOT AND CONOT COMPILE, AND THE CONTENT OF WHICH IS UNKNOWN T	'O
20			THEM, AND WHICH THEY HAVE NO GENERAL LEGAL RIGHT TOBTAIN	
21		E.	PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE PACIFIC	:
22			PURCHASES AND THEREFORE OWNS ALL OF THE ACCOUNTS RECEIVABLES OWED BY TELEPHONE CUSTOMERS FOR BOTH L	
23			AND LONG DISTANCE CARRIER CHARGES	. 13
24		F.	PLAINTIFFS' ASSERTIONS OF IRREPARABLE INJURY ALSO ARISE FROM THEIR GRATUITOUS CLAIM OF OWNERSHIP OF	)
25			THE PROPRIETARY CUSTOMER DATA AND THE FRIVOLOUS POSITION THAT PACIFIC HAS IMPLIED THAT THE	
26			PLAINTIFFS ENDORSE THE AWARDS PROGRAM	. 15
27	IV.	CONC	LUSION	. 16

### TABLE OF AUTHORITIES

2										*	<u>مہ</u>	<u> </u>		<u>F</u>	AU	10	<u>OR</u>	<u> 11</u>	<u> 15</u>	<u> </u>											
3	Ca	s e	<u>s</u>																										P	age	<u>8</u>
4	Gi	ld	er	٧.	PO	GA 7	Cour	·,	II								17	7,	42	22											
5			(:	ЭCП	C	ir.	199	, <sub>1</sub> )	1	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	٠	•	•	•	. '	7
6																															
7																															
8	Fe	đa	ra'	1 0	+	tute																									
9																															
10	47	U	.s	.C.	§	222 222 222	(f	)			•	•		•	:	•	:			•	•	•	•							8,9	9
11	4 /	U	. 5	.с.	3	222	! (c	:)	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	10	,11	L
12																															
13																															
14																															
15																															
16																								•							
17																															
18																															
19																															
20																															
21																															
22																															
23																															
24															•																
25																															
26																															
27																															
28																															

ii.

```
1 PACIFIC TELESIS LEGAL GROUP
   BOBBY . C. LAWYER (115017)
   WALID S. ABDUL-RAHIM (141940)
   140 New Montgomery Street, 10th Floor
 3 | San Francisco, California 94105
   Telephone: (415) 542-2182 (& -2551)
  Facsimile:
                (415) 882-4458
 5 Attorneys for Defendants
   PACIFIC BELL, PACIFIC TELESIS GROUP,
   PACIFIC BELL EXTRAS, and
   PACIFIC BELL COMMUNICATIONS
 7
 8
                      UNITED STATES DISTRICT COURT
 9
           NORTHERN DISTRICT OF CALIFORNIA - OAKLAND DIVISION
10
   AT&T COMMUNICATIONS OF
11
                                     CONSOLIDATED ACTION
   CALIFORNIA, et al.,
12
                                     No. C 96-1691 SBA
              Plaintiffs,
13
                                     DEFENDANTS' MEMORANDUM OF POINTS
        vs.
                                     AND AUTHORITIES IN OPPOSITION TO
14
                                     PLAINTIFFS' APPLICATION FOR
   PACIFIC BELL, et al.,
                                     PRELIMINARY INJUNCTION
15
             Defendants.
                                     DATE:
                                                JULY 2, 1996
16
                                     TIME:
                                                2:00 PM
17
                                     PLACE:
                                                COURTROOM 3
18
                                                [HON. SAUNDRA
                                                BROWN ARMSTRONG]
19
20
   I.
        INTRODUCTION AND SUMMARY
        This is Pacific Bell's and its co-defendants' joint
21
   memorandum of points and authorities in opposition to the joint
   application of plaintiffs AT&T, Sprint and MCI, filed June 4,
   1996, for a preliminary injunction. The two complaints
   underlying the motion were filed on May 7. By order filed May
   23, 1996, the Court consolidated the two actions.
27
   ///
28
```

1.

This lawsuit and the immediate preliminary injunction application are about who legally owns and/or who has the right to control the use of billing information on customer telephone The billing information at issue is each customer's bills. monthly total lump sum telephone bill, i.e., the "bottom line" amount owed to Pacific Bell for monthly usage and related The plaintiffs -- who do not compile, possess or see services. the information, and have no automatic right to obtain it -- are making groundless proprietary claims of ownership and control respecting that data.

Billing information on customer bills is proprietary to the individual telephone customers involved. The Telecommunications Act of 1996 [47 U.S.C. § 222] could not be plainer to such effect.

AT&T, MCI and Sprint have based their preliminary injunction motion on the same half-cocked speculation and guesswork about the facts which underlie their complaints. Just a few weeks ago, the Court denied the plaintiffs' heavily-briefed motions for temporary restraining orders("TRO"). A copy of one of the Court's decisions, filed May 15, 1996 -- two essentiallyidentical decisions were issued -- is submitted herewith as The rationale for the TRO denials is still current Exhibit A. and fully applicable to the pending preliminary injunction motion. No new fact or change of circumstance has occurred during the intervening weeks to enhance the plaintiffs' positions. 26

111 27

28

1

3

6

8

9

10

11

14

15

16

19

20

21

22

23 II

Indeed, in an ex parte motion for expedited discovery filed after their TRO motions were denied, the plaintiffs effectively acknowledged that, unless they could obtain expedited discovery, they would be "... unable to fully brief" their preliminary injunction motion. The expedited discovery motion was not granted -- notwithstanding the plaintiffs' presumptuous speculation as to what discovery might or might not reveal. Thus, the plaintiffs have largely just repeated their failed arguments for TRO's.2

In addition, several statutory interpretation issues of first impression under the aforementioned Telecommunications Act of 1996 are present in this litigation. There appears to be no applicable case law in these first few months of the new Act's effectiveness. But the plain meaning of pertinent clauses in the 15 new Act strongly favors Pacific's position as to the rights of ownership and/or control of the billing information in issue.

28

27

1

3

5

6

7

9

10

11

17

18

19 l

21

22

23

24

3.

Application for Expedited Discovery, filed See Plaintiffs' May 21, 1996, at p. 4 (lines 2-7).

In a letter to the Court dated and hand-delivered on May 15, 1996 -- after denial of the plaintiffs' TRO requests, but before their ex parte application for emergency discovery -- AT&T asked the Court to advance the July 2nd preliminary injunction hearing date by three weeks to June 10. The letter request, expressly made on behalf of all three plaintiffs, stated that:

<sup>&</sup>quot;Plaintiffs would be prepared to file their papers before May 28, 1996, the date presently set by the Court, and request a hearing date, if possible, the week of June 10, 1996."

Indeed, the evidence submitted to the Court for the preliminary injunction motion is no different than that submitted for their unsuccessful TRO motions. The plaintiffs have merely added three new declarations, one of which is practically a verbatim copy of prior declarations, and none of which add any new substantive information.

In sum, it will be shown below that there is no discernible likelihood that the plaintiffs will succeed on the merits; that the plaintiffs are not experiencing any harm -- irreparable or otherwise; and that they have not, and cannot, show any hardships warranting preliminary injunctive relief.

16 l

#### II. FACTS PERTAINING TO PRELIMINARY INJUNCTION MOTION

#### A. PRE-COMPLAINT FACTS

Pacific Bell provides local telephone exchange service and multiple other telephony services within parts of California. The plaintiffs -- AT&T, MCI and Sprint -- provide long distance telephone service as well as other telephony services within California and elsewhere, including to Pacific Bell's local exchange customers. Defendant Pacific Telesis Group is Pacific Bell's holding company. Defendants Pacific Bell Extras and Pacific Bell Communications are wholly-owned corporate subsidiaries of the holding company.

Recently, defendant Pacific Bell Extras introduced a customer loyalty awards program. Any Pacific Bell customer is eligible to join. Enrollment is knowing and voluntary. There

The essential facts about the operations of Pacific's loyalty awards program and TBR are set forth in the declarations of Lynne Elizondo, executed May 10, 1996, and Jan Hewitt, also executed May 10, 1996. Copies of those declarations are submitted herewith as Exhibit C and Exhibit D, respectively. These declarations were filed earlier in support of Pacific's opposition to the plaintiffs' TRO motions. Pacific Bell has begun to actually transfer TBR to Pacific Bell Extras, for purposes of calculating customer awards points. That was not the case on May 10, 1996, when the Hewitt declaration was executed. Thus, paragraph 16 of the Hewitt declaration has become outdated to that extent.

are no joining fees or monthly charges for participation.

The program is analogous to airline frequent flyer awards programs, save for miscellaneous differences. Each month that a customer spends \$50.00 or more on his or her total Pacific Bell monthly bill ("total billed revenue" or "TBR"), Pacific Bell Extras will award the customer 10 bonus points for all dollars spent. For example, if an enrollee's total monthly bill is \$55 dollars, 550 bonus points will be awarded. The "TBR" is an amount that appears monthly on each customer's bill as a lump sum dollar figure (hereafter, the "TBR/lump sum"); it is the "bottom line" amount owed to Pacific Bell for the cumulative charges -- local and long-distance -- on the monthly bill. By itself, the TBR/lump sum provides no specific information as to the extent, if any, long distance charges are included therein.

The ownership and use rights respecting the TBR/lump sum are at the heart of the litigation and the current preliminary injunction motion. Plaintiffs object to, among other things, the transfer of the TBR/lump sum figures to Pacific Bell Extras for use in the loyalty awards program to calculate telephone customer award bonus points. The TBR/lump sums very often will include long-distance charges -- but, as indicated, any such charges will be lumped beyond recognition with Pacific's local service charges, taxes, and charges for such additional services as voice-mail, call-waiting, and the like. The long-distance charges, when incurred, are billed in Pacific's regular monthly bills, pursuant to Billing and Collection Agreements with the plaintiffs.

Competition for local telephone service in California has already begun. The new Telecommunications Act has set forth procedures pursuant to which regional telephone entities will be permitted by telecommunications regulators to generally compete in long distance markets. This prospect of competition for customers is part of the context in which AT&T, MCI and Sprint -- who control most of the long-distance traffic in the United States by far -- filed their coordinated, mutually-supportive complaints.

#### B. <u>POST-COMPLAINT PROCEDURAL HISTORY</u>

This is AT&T's, MCI's and Sprint's third initiative for accelerated relief based on the same speculative allegations and claims to ownership of customer billing information. On May 7, 1996, they filed for temporary restraining orders in two mutually-timed lawsuits. As stated, in orders filed May 15, 1996, the Court denied the TRO applications (Exhibit A).

On May 21, 1996, they jointly moved ex parte for emergency discovery. By Order filed May 28, submitted herewith as Exhibit B, Magistrate Judge Maria-Elena James wholly-denied their application.

Magistrate James concluded that the <u>ex parte</u> emergency discovery application did not satisfy the Ninth Circuit's "urgent need" standard for expedited discovery; that the plaintiffs' alleged urgency was of plaintiffs' own making; that the plaintiffs failed to explain "...how the discovery directly pertains to the issues relevant to the preliminary injunction;" and that "...in the balancing of the equities, the discovery requested by plaintiffs is much too broad, too vague, and unduly burdensome on [the defendants] at this juncture of the litigation with no hardships weighing in plaintiffs' favor." (emphasis added).

## III. THE LEGAL STANDARD FOR PRELIMINARY INJUNCTION ADJUDICATIONS

In its decision denying the plaintiffs' TRO motions, the Court observed that in order to grant injunctive relief the moving party must demonstrate either "(1) a likelihood of success on the merits and the possibility of irreparable injury, or (2) the existence of serious questions going to the merits and the balance of hardships tipping in [its] favor." Gilder v. PGA Tour, Inc., 936 F.2d 417, 422 (9th Cir. 1991).

#### IV. ARGUMENT

A. PLAINTIFFS' WILL FAIL ON THE MERITS BECAUSE ALL OF THEIR CLAIMS AND ARGUMENTS FOR A PRELIMINARY INJUNCTION ARE PREMISED ON THEIR UNWARRANTED AND UNDISCUSSED ASSUMPTION THAT THEY OWN AND HAVE THE LEGAL RIGHT TO CONTROL THE CUSTOMER BILLING INFORMATION IN ISSUE

Preliminarily, it is emphasized that very little of the plaintiffs' arguments are germane to the questions of whether a preliminary injunction should issue. This is because the plaintiffs assume answers in their favor to key questions in dispute, specifically:

\_\_\_

(1) Who owns the information being used in Pacific's loyalty awards program?

and

2) Who is empowered to control the use of that information?

The plaintiffs simply do not address these questions in their ninety-six pages of briefs and declarations in support of their latest application for accelerated relief. Rather, they simply

presume and declare their ownership of the pertinent information,

1 based on an incantatory use of the phrase "proprietary information." They then bootstrap their preliminary injunction arguments based on the gratuitous presumption. Similarly, the plaintiffs cite a lot of cases throughout their brief for boilerplate legal propositions, with which the defendants do not disagree. The cases are irrelevant. They have nothing to do with the appplicable facts or the operative clauses of the new Telecommunications Act -- which the plaintiffs seem unduly reticent to discuss.

Hereafter set forth are several reasons why the plaintiffs' assertions of ownership are simply wrong. If the plaintiffs are wrong on the billing information ownership issue, the prospects of their prevailing on the merits as to any claim are nonexistent.

В. PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE THE 1996 TELECOMMUNICATIONS ACT EXPRESSLY MAKES BILLING INFORMATION IN TELEPHONE CUSTOMER BILLS PROPRIETARY TO THE END-USER TELEPHONE CUSTOMERS

Section 222(f)(1)(B) of the new Telecommunications Act provides that information contained in customers' bills is

6

7

8

9

10

14

15

16

17

18

19

20

Examples are plentiful in the plaintiffs' opening brief of their assuming the key issue in dispute, i.e, the question of whose information is here involved? See, e.q., p. 11 (lines 14-16) ["Thus, by essentially stealing plaintiffs' information ...."]; p. 11, lines 22-24) ["While Pacific professes that it is only using 'lump sum' information, which includes one element of plaintiffs' proprietary information...'. To similar presumptuous effect, see plaintiffs' opening brief at p. 12 (lines 6-10, 24-25); p. 13 (lines 11-13, 18-20); p. 15 (lines 14-16, 21-22); and p. 16 (lines 1-9, 10-12, 22-23). The plaintiffs base so much of their brief on the assumption that they own the information that they never confront the glaring statutory indicia to the contrary [See below at pages 9-12]. Burying their heads in the sand on 27 that issue certainly does not suggest a genuine belief by the plaintiffs that they will succeed on the merits.

proprietary to the customers. That subsection, which does not appear to have been the subject of a reported judicial decision to date, is entitled "Customer Proprietary Network Information." (emphasis added) It states, in pertinent part:

[§ 222] (f) DEFINITIONS. - As used in this section:

(1) <u>CUSTOMER</u> PROPRIETARY NETWORK INFORMATION. The term 'customer proprietary network information' means

(B) information contained in the bills pertaining to telephone exchange service or telephone toll service received by a customer of a carrier; (all emphasis added)

\* \* \* \*

The TBR/lump sum dollar amounts which appear on the first page of customer telephone bills -- as sworn to by Pacific's declarants (Exhibits C & D) -- are the only billing information being used in the loyalty awards program. Pursuant to the plain meaning of the above-quoted Section 222 (f)(1)(B), that information is proprietary to individual telephone customers, not to the corporate plaintiffs. It is both instructive and amazing that the plaintiffs do not even mention Section 222(f)(1)(B) in their opening memorandum of points and authorities.

The plaintiffs' long distance traffic necessarily use, in material part, Pacific's telecommunications services and (continued...)

9.

AT&T, MCI and Sprint confine their discussion to Section 222(f)(1)(A), as though the above-quoted subsection 222(f)(1)(B) were non-existent [See Plaintiffs' opening brief at p. v of the Table of Authorities and at text page 20 (lines 13-22)]. According to the plaintiffs, Pacific receives long-distance billing information from them solely because Pacific provides billing and collection services, not because Pacific provides any telecommunications services to long-distance customers (Id.). But that characterization so obviously understates, and thereby misrepresents, the technological and legal realities.

In addition, Pacific Bell has obtained and continues to obtain the written, signed approvals of the awards-program enrollees for use of the TBR/lump sum billing information to Section 222(c) of the 1996 determine awards bonus points. Telecommunications Act -- which also here raises an issue of first impression -- seems to make it plain that the customer is empowered to give such approval for "Customer Proprietary Network Information". That subsection provides:

#### (c) CONFIDENTIALITY OF CUSTOMER PROPRIETARY NETWORK INFORMATION. -

PRIVACY REQUIREMENTS FOR TELECOM-MUNICATIONS CARRIERS. - Except as required by law or with the approval of the customer, a telecommunications carrier that receives or obtains customer proprietary network information by virtue of its provision of a telecommunications service shall only use, disclose, or permit access to individually identifiable customer proprietary network information in its provision of (A) the telecommunications service from which such information is derived, or (B) services necessary to, or used in, the provision of such

6(...continued)

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

23 II

facilities for transport and initiation or consummation of those 20 | long-distance calls. A long distance call which begins or terminates in the Bay Area, for example, uses Pacific's switches, 21 poles, cables and other telephony hardware and software. plaintiffs do not have their own comparable networks within The Billing and Collection Agreements are seamlessly 22 | California. and pervasively entwined with those technological and legal realities. Moreover, as further explained below (pages 13-14) only Pacific is able to suspend telephone service across its 24 | network -- for both long-distance and local calls, if telephone It is the ability to deny network access for bills go unpaid. 25 | nonpayment that makes the plaintiffs' choose to bill through The billing and collections agreements expressly Pacific. contemplate Pacific's use of that power, whenever warranted. Absent that ability, AT&T, MCI and Sprint would use their own bookkeepers, computers and back-office personnel for their billing.

telecommunications service, including the publishing of directories. (Emphasis added)

3

1

2

**4** 5

6

7

8

9

10

11

12

13 14

15

16

17

18

19

20

21

22 23

24

25

26

28

Perusal of the title and text of the just-quoted Section 222(c)(1) compels the conclusion that the "Customer Proprietary Network Information" category raises end-user customer privacy rights and concerns -- not those of carriers -and that the customer is empowered to approve a carrier's disclosure of the customer billing information in issue, regardless of how the information may have been obtained. Pacific Bell has that approval from the customers who signed up for Pacific Bell Extra's awards program. Thus, at a minimum, the TBR/lump sum information can lawfully be used as freely as is consistent with the customers' signed approvals. In view of the plain meaning of Section 222(c)(1), the plaintiffs cannot justifiably assert that they own or have the right to control use of the TBR/lump sum billing information.7

C. PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE THE BILLING AND COLLECTION AGREEMENTS DO NOT PROHIBIT OR EVEN ADDRESS USE OF THE TBR/LUMP SUM BILLING INFORMATION.

The plaintiffs argue that they will prevail on the merits because Pacific allegedly has already breached the Billing and Collection Agreements. (Plaintiffs Opening Brief at pages 15-17).

Submitted herewith as Exhibit E is a complete copy of the recently-enacted Section 222 of the 1996 Telecommunications Act. The statute is entitled "Customer Privacy Information" (emphasis added). Its title, structure and substantive themes compel the conclusion that Section 222 primarily protects the privacy and proprietary rights of ordinary telephone customers -- not the narrow self-interest of long-distance carriers.

Indeed, the plaintiffs declare that "...it is undisputed that Pacific has breached the Billing Agreements..." [Id. at p. 15 (lines 21-22)].

First, in its answers to the complaints filed May 28 and otherwise, Pacific has consistently disputed the breach of contract allegations -- contrary to the plaintiffs' baffling, above-quoted remark. They furnish no citation for any statement or inference to the contrary.

Second, not one word in the plaintiffs' opening brief cites any specific clause in any of the Billing Agreements to support the breach of contract contention. If there were anything to quote or cite, surely at least one of the three plaintiffs would have done so. The reality is that the Billing Agreements simply do not mention the TBR/lump sum amounts. Again, the plaintiffs simply presume their proprietary ownership of the information on customers' bills. That presumption forms the entire basis for their breach of contract argument. It is utterly frivolous for the plaintiffs to argue that their breach of contract claim is likely to succeed on the merits when they are unable to identify with specificity any contract clause(s) on which they purportedly rely.

See Plaintiffs Opening Brief at p. 5 (line 19) through 6 (line 26) and p. 15 (line 3) through 17 (line 5). In one of their supporting declarations, it is implied that the reasons why the plaintiffs have not quoted or appended supposedly relevant portions of the Billing Agreements is that they are concerned about the confidentiality of the Agreements. But that did not stop them from including the confidentiality clauses of the Agreements in their exhibits. [See Plaintiffs' "Declaration of Bruce Banco" ... filed May 7, 1996, at ¶ 14, which was filed in support of the plaintiffs' TRO application.]

D. PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE THEY ARE CLAIMING TO OWN SOMETHING WHICH THEY DO NOT AND COULD NOT COMPILE, AND THE CONTENT OF WHICH IS UNKNOWN TO THEM, AND WHICH THEY HAVE NO GENERAL LEGAL RIGHT TO OBTAIN

A major incongruity in AT&T's, Sprint's and MCI's assertions of ownership of the billing information being used by Pacific is that the plaintiffs do not even know what the TBR/lump sum dollar information is, could not compile it themselves, and do not possess any unilateral legal right to obtain the information.

Pacific Bell compiles each TBR/lump sum for each of Pacific's telephone customers, which represents the cumulative debt owed for multiple telephony services -- e.g., local calls, long distance calls, call-waiting, service contracts, and taxes thereon. There is no way that the plaintiffs even could compile such cumulative information. They never have -- at any stage -- all of the financial components which becomes the TBR/lump sum billing information. In the face of such circumstances, the plaintiffs' assertions of being likely to prevail on the merits of their ownership claims are arbitrary.

19

20

21

18

1

2

3

4

8

9

11

13

E. PLAINTIFFS WILL FAIL ON THE MERITS BECAUSE PACIFIC PURCHASES AND THEREFORE OWNS ALL OF THE ACCOUNTS RECEIVABLES OWED BY TELEPHONE CUSTOMERS FOR BOTH LOCAL AND LONG DISTANCE CARRIER CHARGES

Further, the plaintiffs' prospects for prevailing on the

ownership at all times of the accounts receivables represented by

This is because Pacific purchases the

merits runs into the barrier created by Pacific's plenary

22

23

24

25

26

27

28

13.

the TBR/lump sums.